

OCCUPATIONAL WORKSHEET FOR DIRECT SELLERS

Inventory	Professional	
Inventory at Beginning of year	Dues	
Purchases	Insurance	
Costs of Items for Personal use	License	
Other Costs	Publications	
Inventory at End of Year	Other	
Sales Expenses	Telephone	
Advertising	Long Distance	
Business Cards	Faxes	
Bank Charges	Pay Phone	
Catalogues	Cellular	
Commissions	2nd Line	
Demos	Beeper/Pager	
Freight	Answering Service	
Gifts	Internet/DSL	
Kits		
Map Books		
Postage		
Refunds		
Sales Aids	Equipment	
Sales Assistants	Attache Case	
Samples & Promotional Items	Calculator	
Seminars & Trade Shows	Desk	
Service Charges	Display Tables	
Snacks & Beverages	Camera	
Storage Containers	Filing Cabinet	
Storage fees	Cell Phone	
Supplies- Meeting\Paty	Telephone	
Supplies- Misc	Other	
Supplies-Office		
Other		
SUBTOTAL	-	-
GRAND TOTAL		-